

iseek Communications announces strategic Partnership with Wireless carrier Wizz Communications

iseek Communications, a leading provider of Telecommunications and Hosting solutions to the small-medium enterprise market have announced today that they have extended their range of corporate access services to include Wireless Ethernet solutions from Wizz Communications. The agreement will give iseek Communications access to corporate grade, point to point wireless services across Brisbane, Sydney, and Melbourne metropolitan areas, and will be an important differentiator in their ongoing development of corporate services.

Recently appointed Corporate Sales Manager for iseek Communications, David Lulham, suggests that partnership has strategic importance for iseek Communications.

“Wizz Communications product set is an excellent fit for our business. iseek Communications core value proposition is based on developing networks from the most reliable, and cost effective technology available. Wizz are a premium Wireless Solution with tangible technology benefits over other Wireless operators. The technology platform they deploy, allows for greater reliability and scalability. In many instances, wireless offers excellent value over traditional transmission mediums, specifically in areas of redundancy, ease and speed of deployment, and short term requirements.”

Andrew Maclaren, Director of Wizz Communications is also excited about the new partnering arrangement;

“I believe that iseek Communications will become a significant partner for Wizz communications. iseek have carved out an enviable reputation for engineering excellence in their provision of innovative Private IP Network solutions and ‘state of the art’ hosting facilities to their blue chip clients across the country. Wizz are purely focussed on the mid enterprise and corporate marketplace. Our Ethernet

service offering starts at 10Mbps and extends to 1Gbps. Having a wholesale only distribution model means that it is critical for us to partner with organisations that have the appropriate network, people, and 100% commitment, to compete successfully in the mid-enterprise/corporate marketplace. iseek Communications certainly have these qualities, and coupled with their customer focus will make a very strong ally.”

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About Wizz Communications

Wizz Communications is an Australian Communications and Media Authority (ACMA) licenced telecommunications carrier, specialising in delivering fully managed wholesale Ethernet access services across Sydney, Melbourne and Brisbane. Scalable in speed from 10Mbps, up to 1Gbps, Wizz provides a true alternative to fibre and other legacy technologies. With services backed by a 99.99% service availability guarantee, Wizz is firmly positioned as the corporate wireless network of choice for telecommunications companies looking to deliver a competitive edge.

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