



24 April 2006

FOR IMMEDIATE RELEASE

Wizz Communications brings a new meaning to wireless

Looks to strengthen channel base and make inroads into fibre rollout market

Wizz Communications, an Australian Communications and Media Authority licensed wireless carrier has experienced a 77 per cent increase in revenues for 1st Quarter 2006, from 4th Quarter 2005.

The company, which delivers last mile wireless access to organisations solely through its Wizz Communications partner channel, is pursuing a hard-hitting campaign to double its wholesale partners within the next six months.

Wizz Director, Andrew Maclaren, said, "We have been in business for two years and have spent our time and efforts in ensuring that our network is delivering on our commitment. Our equity partners have invested over two million dollars to enable us to offer a fast, reliable, readily deployed, carrier independent, scalable and cost effective wireless bandwidth access to rival anything that is out there in the market. We currently have network coverage in Sydney, Melbourne, and Brisbane."

Andrew Maclaren is quick to point out that Wizz offers premium wholesale wireless access and is not in competition with the hot spot or other well known wireless providers. "It is like comparing a dial-up service to a fibre optic. The Wizz service starts at 10Mbps and is a fully managed, fixed access commercial product that delivers a scalable, Quality-of-Service enabled, 1to1 contention ratio, and supports multiple VLANS," said Andrew Maclaren. "No one out there has this level of Wireless offering and is able to back it up like we can."

Wizz is looking to double its community of partners to take its message and its offering to the market. Andrew Maclaren says that the ideal service provider partner is currently providing ISP/Private IP services as part of its offering and is dealing with SME/Small or Medium businesses or corporates. These same service providers would be looking to offer better value (bandwidth/quality/price) to their customers. "Fundamentally, these guys are interested in taking up a first mover advantage in the market place and will be looking to leverage their own network infrastructure," said Andrew Maclaren.



Wizz maintains that it provides the quality wireless connection and looks to its specialist partners to be skilled in customising its full service to the customer. Recently, Wizz in partnership with destra Business (ASX:DES), one of the earliest partners to come on board, secured a three year contract with the Human Rights and Equal Opportunity Commission (HREOC).

Mark Randall, Sales Director of destra business said “We strive to deploy services that meet clients’ needs and deliver advantages in terms of performance and price. Wizz enabled destra to meet the strict deadlines and cost criteria set by HREOC, where traditional technologies would not have been able to do so. Given that we use Wizz ourselves in-house, we were confident to make this the basis for our tender. Our successful selection reinforces the value of Wizz and the competitive edge it gives us.”

For further information on Wizz Communications and becoming a Wizz Partner, contact Wizz Communications on (02) 9900 6400.

Wizz technology features:

Service speeds range from 10Mbps – 100 Mbps
Can be delivered in as little as 2-3 days after order being placed
Utilises point-to-point spread-spectrum license-free wireless technology
QoS enabled
Carrier independent
Business Grade SLA supported by rebates
Wizz network powered by Cisco Networks

Can be used for Internet, private networks and voice & data
1:1 contention from the customer site to Wizz core
Fully managed service
Customer circuits monitored 24x7
Dedicated radios used for every circuit
Highly secure utilising strong encryption methods and physical restrictions.

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About Wizz Communications

Wizz is an Australian communications authority licensed wireless carrier delivering dedicated bandwidth, Quality of Service (QoS), business grade, last mile access. The company sells exclusively through wholesale telecommunications partners.

The Wizz network is powered by Cisco Networks. Wizz utilises point-to-point spread-spectrum license-free wireless technology in its fully managed service.

Visit www.wizz.com.au.

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